



LOWER PLATTE SOUTH natural resources district

3125 Portia Street | P.O. Box 83581 • Lincoln, Nebraska 68501-3581
P: 402.476.2729 • F: 402.476.6454 | www.lpsnrd.org

Agenda Item 6(b)

Memorandum

Date: February 11, 2022
To: Each Director
From: Paul D. Zillig, General Manager
Subject: Finance and Planning Subcommittee Meeting

The Finance and Planning Subcommittee met on Thursday, February 10, 2022 via Zoom at 4:30 pm. Subcommittee members present were Bob Andersen, Lisa Lewis, Ray Stevens, Susan Seacrest, Chelsea Johnson, Larry Ruth, and Vern Barrett. Also present were Deborah Eagan, Bryce Jensen, Al Langdale, Kristin Buntmeyer, David Potter, and myself.

Chair Andersen opened the meeting and welcomed everyone. Andersen reported that the only agenda item relates to the NRD's vehicles and staff will update the Subcommittee. I reviewed the attached list of 21 NRD vehicles, typical drivers, primary use, mileage and a short summary of the NRD's vehicle trade criteria and goal of replacing two vehicles per year.

The Subcommittee discussed the need to have dependable vehicles available so staff can do their work, that the vehicles need to be durable. I reported that we have funds in this year's budget for two vehicles (see Jensen's April 27, 2021 memo) but no dealerships submitted proposals last fall (due to a lack of vehicles). We revised our process to receive proposals for two vehicles currently on the dealership's lot (see Jensen's January 14, 2022 memo). No dealerships had a compact SUV available to replace the 2010 Ford Escape, listed below is the information on the proposals for a pick-up.

Jensen then reviewed with the Subcommittee his February 10th memo on proposals to replace the 2014 Tahoe with a pick-up. Three proposals were received, although no vehicles were guaranteed, Baxter Dodge guaranteed one of their three similar pickups would still be available after the Board Meeting. It was pointed out that these are trying times to purchase vehicles. It was moved by Stevens, seconded by C. Johnson, and unanimously approved by the Subcommittee to **recommend the Board of Directors accept the proposal from Baxter Dodge of Lincoln, NE to purchase a 2022 RAM 1500 Big Horn for \$32,469 including the 2014 Chevy Tahoe trade-in.**

The Subcommittee desires to further consider future NRD vehicle purchases utilizing alternative fuel sources when appropriate (primarily electric).

The meeting adjourned at 5:00 PM.

PDZ/pz

VEHICLE	DRIVEN BY	PRIMARY USE	YEARLY MILEAGE March 30 – March 30	YEARLY MILEAGE March 30 – March 30	TOTAL MILEAGE
1. 2008 FORD RANGER (SILVER)	TRACY	STORM WATER	937	1,357	34,165
* 2. 2010 FORD ESCAPE (WHITE)	KRISTIN,NATHAN,KATHY	ADMINISTRATION	2,270	613	67,375
3. 2011 FORD F-150 (WHITE)	ARI, DAN, KATIE, MAINT.	GROUND WATER	2,956	4,869	63,857
4. 2012 DODGE CARAVAN (WHITE)	MCKENZIE, ADAM, MIKE	I & E	7,127	2,610	49,559
5. 2013 CHEVROLET 1500 (WHITE)	STEVE	GROUND WATER	5,116	2,232	52,113
* 6. 2014 CHEVROLET TAHOE (WHITE)	PAUL	ADMINISTRATION	5,961	3,256	65,490
7. 2014 DODGE CARAVAN (GRAY)	MCKENZIE, ADAM, MIKE	ADMINISTRATION	3,594	1,673	28,729
8. 2015 CHEVROLET 2500 (DIESEL/RED)	BRYCE	O & M	7,120	6,340	47,141
9. 2015 FORD F-250 (RED)	CORRECTIONS CREW	O & M	14,019	14,126	69,523
10. 2016 CHEVROLET PICK-UP (WHITE)	ARI, DAN	O & M	7,082	1,775	31,896
11. 2016 FORD PICK-UP (WHITE)	KATIE, DICK	GROUND WATER	4,782	2,698	29,710
12. 2017 FORD F-150 (RED)	AL	O & M	8,649	7,614	41,787
13. 2017 FORD ESCAPE	DAVID	ADMINISTRATION	14,010	8,795	58,311
14. 2018 CHEVROLET 2500 (WHITE)	SAMPLING TRUCK	GROUND WATER	11,695	7,509	30,050
15. 2018 CHEVROLET 1500 (SILVER)	JARED	ADMINISTRATION	1,737	1,099	4,069
16. 2019 FORD F-150 (SILVER)	MIKE MURREN	PROJECTS	2,066	5,032	7,732
17. 2019 FORD F-250 (DIESEL/RED)	DREW	O & M	6,188	6,043	13,269
18. 2020 CHEVROLET 2500 (DIESEL/RED)	CRAIG	O & M	New March 2020	12,154	13,172
19. 2020 CHEVROLET 2500 (RED)	CORRECTIONS CREW	O & M	New March 2020	9,331	9,331
20. 2021 DODGE RAM 2500 (DIESEL/RED)	TRENT	O & M	New March 2021		699
21. 2021 FORD F-250 PICK-UP (RED)	SUMMER, MAINT.	O & M	New March 2021		
22.					

YEARLY TOTAL

Sharedoc\Donna\Rich Misc\Vehicle Use - Mileage Table

LOWER PLATTE SOUTH NRD VEHICLE TRADE CRITERIA

There are currently 21 vehicles in LPSNRD fleet. There is an approximate 10 year rotation for replacement, although, some adjustments are made for vehicles in which mileage, condition, or changes in needs, would suggest that it should be replaced earlier or kept longer.

Below are the criteria considered for vehicle replacement:

- Year
- Mileage
- Yearly Mileage
- Fleet Management- The need to circulate vehicles to keep from having too many vehicles come due to trade at one time.



LOWER PLATTE SOUTH

natural resources district

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Memorandum

Date: January 14, 2022
To: Paul Zillig, General Manager
From: Bryce Jensen, O/M Technician BS
Subject: Fiscal Year 2022 Vehicle Purchasing

Fiscal Year 2022 has in its budget the purchase of two new vehicles with trade. In order to receive fair to good trade allowances on the purchase of new vehicles, the District attempts to circulate two vehicles through every year before extensive miles or mounting repairs. The District's vehicle trade criteria have been outlined in previous memorandums.

Vehicles owned by the district have been purchased through fleet and/or government programs through a dealership's fleet sales manager. After reaching out to dealers on the current state of fleet vehicle ordering, this method of vehicle purchasing is not feasible for this fiscal year. Some automotive manufacturers have ended fleet and government sales for model year 2022 vehicles. The next fleet order cycle will come between this spring and early summer for next year's 2023 vehicles. I was notified though, once an order is made it is not certain the manufacturer will be able to fulfill it for next year.

After discussion, staff feels that the District should continue with vehicle purchases for this fiscal year. It is proposed that vehicle purchasing for fiscal 2022 be conducted in the following steps:

1. Evaluate the in-stock inventory dealerships have that meet or exceed the specifications that were sent during bid requests in September 2021.
2. District staff to approach dealerships for quote to purchase a new vehicle with trade.
3. Staff to submit the received quotes to Finance and Planning Subcommittee for recommendation of purchasing approval.

The need for vehicle purchasing next fiscal year will be evaluated during the budget process.

pc: Al Langdale, Operations and Maintenance Coordinator



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Memorandum

Date: April 27, 2021
To: Paul Zillig, General Manager
From: Bryce Jensen, Operations/Maintenance Technician
Subject: Vehicle Trade

It is proposed to add into Fiscal Year 2022's budget the purchase of two new vehicles with trades. There are currently 21 vehicles in the LPSNRD fleet. Circulating two vehicles out of the fleet per year for replacement, there is an approximate 10 year rotation on vehicles. However, some adjustments do get made for vehicles in which mileage, condition, or changes in needs suggest it to be replaced earlier or kept longer. Using set criteria for vehicle replacement, circulating vehicles out of the fleet before extensive miles or wear and tear to the vehicle allows the district to receive fair to good trade allowances on the purchase of new vehicles.

Below are the criteria considered by LPSNRD staff for vehicle replacement:

Year- Age of the vehicle.

Mileage- Miles currently on the vehicle.

Yearly Mileage- Miles the vehicle gets driven in a particular year.

Fleet Management- The need to circulate vehicles to keep from having too many ready for trade at one time. We currently have a good mix of vehicles near and above 50k miles and below. Expected future maintenance needs for the vehicle to be traded that indicates it be a good time to circulate the vehicle out of the fleet also falls in this category.

The proposed vehicles for trade are a 2010 Ford Escape Hybrid with 67,375 miles. This vehicle, driven primarily by administration, gets approximately 2000 miles per year. The vehicle requires a hybrid battery in order to run. The batteries life span tend to be around 8 years and are quite expensive. It is proposed to replace the Escape SUV with another compact SUV. The next vehicle proposed for trade is a 2014 Chevrolet Tahoe with 65,490 miles. This vehicle is also driven by administration and gets approximately 6000 miles added per year. It is proposed to replace the Tahoe with a new half ton crew cab pickup.


BJ/bj



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Memorandum

Date: February 10, 2022
To: Paul Zillig, General Manager
From: Bryce Jensen, Operations/Maintenance Technician 
Subject: Vehicle Purchase Proposals

This week I obtained three proposals for purchasing of a new crew cab half ton pickup truck with the trade of a 2014 Chevrolet Tahoe. As previously discussed, in order to continue with a vehicle purchase this fiscal year we could not order through fleet like normal. Purchasing will have to be from what a dealership has in stock. Below are the proposals received:

Lee Sapp Ford - Ashland, NE	*2022 Ford F-150 XL	\$29,114
Baxter Dodge - Lincoln, NE	**2022 RAM 1500 Big Horn	\$32,469
Lee Sapp Ford - Ashland, NE	*2022 Ford F-150 XLT	\$40,824

*Lee Sapp Ford could not guarantee that either one of these vehicles will still be there next week after Board meeting.

**Baxter Dodge could not guarantee that this vehicle will be there next week after Board meeting. They did have three of this same truck in different colors. Will honor this price for the other two if this one sells before board approval.

There were no proposals obtained from Husker Chevrolet and Anderson Ford, both of Lincoln, NE. Chevrolet only had a couple of trucks on their lot and were of higher trim packages. Anderson Ford would not supply a proposal to be good for more than a couple days and gave no guarantee to produce a vehicle.

All three of the proposals obtained do not meet every one of the specifications requested in some sort. Specifications were based off original vehicle proposals sent out last fall. The Ford XLT and the Dodge RAM met the most of the specifications with exceptions to engine size and a split-bench front seat. The Ford XL, lowest price proposal, met the least of the specifications the District was looking for in a truck. Engine size (the smallest of the three proposals), split-bench front seat, and carpet floor covering were not met with this truck. Staff recommendation is to accept the proposal from Baxter Dodge for the amount of \$32,469 to purchase a half ton pickup truck with trade as it met most of the specifications the District is looking for and Dodge will honor this price proposal for the same model of vehicle if the proposed vehicle sells before Board approval.

Baxter

Date/Time: 2/8/2022 2:02:04 PM

Buyer: Bryce Jensen
Home Phone: (402) 429-7696
Cell Phone: (402) 429-7696
Address: 3125 Portia St
Lincoln, NE
685013581


Trade: 2014 Chevrolet Tahoe (70,405 mi.)

Salesperson: Mario Overstreet

2022 Ram 1500 Big Horn R238142



VIN: 1C6RRFFG5NN238142
Odometer: 12
Color: Billet Silver Metallic Clearcoat
Body Type: Crew Cab Pickup

	Total Trade Allowance	\$19,000.00
	Total Trade Adjustments	0.00
	Net Trade Allowance	\$19,000.00

Purchase

	0 Mo
\$0	\$32486.00

MSRP/Retail	\$53,420.00
Selling Price	\$51,170.00
Accessories	0.00
Trade Difference	\$32,170.00
Trade Payoff	0.00
Doc Fee	\$299.00
Government Fee	\$17.00
Cash Down	0.00
Amount Financed	\$32,486.00

32469 out the door

Chevrolet Tahoe Adjustments:

With Approved Credit, Tax, Tag and Title not included.

X _____
Customer Signature Date

X _____
Manager Signature Date

Service
Parts
New Vehicles
Used Vehicles



2-9-22

Lower Platte South NRD
Lincoln NE
Attn: Bryce Jensen

The following is a quote for a
2022 F150 4x4 Supercrew XL 101A pkg.
VIN ending in NFA 28440. This vehicle
is subject to prior sale.

MSRP	\$46,725
Sale Price	\$50,725
Government Price Concession	-9611 expires 3-31-22
Bid Price	\$41,114
Less 2014 Tahoe VIN ER192305	-12,000
Trade Difference	\$29,114

Thank you,
Cary Janssen

1602 Silver St., Ashland, NE 68003
Phone: (402) 944-3367 Fax: (402) 944-3637
www.lsford.com



F-150

NF A28440

2021 F-150 XLT SUPERCREW
145 HPH EMISSIONS
3.5L V6 ECOBOOST
ELECTRIC SPEED AUTO W/TOW M

EXTERIOR
• 3.5L V6 ECOBOOST
W/INTERIOR
BLACK SPORT CLOTHING/CONSOLE

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

- EXTERIOR**
 - DAYTIME RUNNING LAMPS
 - EASY FUEL CAPLESS FILLER
 - FULLY BOXED STEEL FRAME
 - HALOGEN HEADLAMPS
 - HEADLAMPS - AUTO HIGH BEAM
 - HEADLAMPS - AUTOLAMP
 - LOCKING REMOVABLE TAILGATE
 - PICKUP BOX TIE DOWN HOOPS
 - TRAILER SWAY CONTROL
 - WIPERS-INTERMITTENT
- INTERIOR**
 - 4" PRODUCTIVITY SCREEN
 - 6-SPEAKER PREMIUM SOUND
 - DUAL 8-SPEAKER
 - MESSAGE CTR: OUTSIDE TEMP, COMPASS, TRIP COMPUTER
 - POWERPOINTS - 12V
 - TELESCOPE STR COLUMN
- EXTRADITIONAL**
 - AUTO HOLD
 - CURVE CONTROL
 - DYNAMIC HITCH ASSIST
 - ELECTRIC SHUT-OFF-FLY
 - FALL-SAFE COILING SYSTEM
 - FORDPASS CONNECT™ 4G
 - HOTSPOT TELEMARKETS MODEM
 - OUTBOARD MOUNT REAR SHOCKS
 - PRE-COLLISION ASSIST WAIVER
 - REAR VIEW CAMERA
 - SELECTSHIFT®
- SAFETY/SECURITY**
 - ADVANCEDTRAC™ WITH RSC®
 - AIRBAGS - FRONT SEAT
 - INSULATED SIDE IMPACT
 - AIRBAGS - SAFETY CANOPY®
 - CTR HIGH MOUNT STOP LAMP
 - SECURELOCK® ANTI-THEFT SYS
 - SOS POST-CRASH ALERT SYS™
 - TIRE PRESSURE MONIT SYS
- WARRANTY**
 - 5YR/60,000 BUMPER TO BUMPER
 - 5YR/60,000 POWERTRAIN
 - 5YR/100,000 POWERTRAIN
 - BYR/100,000 HYBRID BATTERY

INCLUDED ON THIS VEHICLE (MSRP)

- EQUIPMENT GROUP: XLT** 600.00
- XL SERIES
- XL POWER EQUIPMENT GROUP
- CHARGE CONTROL
- REVERSE SENSING SYSTEM
- OPTIONAL EQUIPMENT (OTHER)**
- 2.7L V6 ECOBOOST 1,185.00
- 27S/60R20 BSW ALL-TERRAIN NO CHARGE
- 3.5S RATIO REGULAR AXLE NO CHARGE
- 8600L OFF-Road PACKAGE NO CHARGE
- FRONT LICENSE PLATE BRACKET 250.00
- BLACK PLATFORM RUNNING BOARDS NO CHARGE
- STX APPEARANCE PACKAGE 1,760.00
- SWING 4 W/ENHANCED VOICE RECOG
- REAR WINDOW DEFROSTER
- SIRIUS XM W/ 30DL
- PRIVACY GLASS
- 50 STATE EMISSIONS NO CHARGE
- AUTO START-STOP REMOVAL 50.00
- CLASS IV TRAILER HITCH 205.00
- FOG LAMPS NO CHARGE
- 20" 6-SPEAKER MAGNETIC PKT W/CLS 1,325.00
- EXTENDED RANGE 98GAL FUEL TANK 445.00
- STX SPORT CLOTH 40/CON40 255.00

PRICE INFORMATION (MSRP)

BASE PRICE	\$40,890.00
TOTAL OPTIONS/OTHER	5,365.00
TOTAL VEHICLE & OPTIONS/OTHER	46,255.00
DESTINATION & DELIVERY	1,885.00
TOTAL BEFORE DISCOUNTS	48,140.00
XL HIGH DISCOUNT	- 785.00
STX APPEARANCE DISCT	- 780.00
XL HIGH STX WHEEL	- 585.00
TOTAL SAVINGS	- 2,095.00

<table border="1"> <tr><td>RA37</td></tr> <tr><td>RAIL</td></tr> <tr><td>53-2208 CRT 2</td></tr> </table>	RA37	RAIL	53-2208 CRT 2	<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance.</p> <p>MM3CS N R6 2X 215 001763 12 00 21</p>
RA37				
RAIL				
53-2208 CRT 2				

Fuel Economy and Environment

Fuel Economy

20 MPG combined city/hwy
17 MPG city
23 MPG highway

Standard Pickup Trucks range from 12 to 27 MPG. The best vehicle rates 142 MPG.

You spend \$2,250 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel COST \$1,750

Fuel Economy & Greenhouse Gas Rating (mpg only) Smog Rating (airborne only)

The vehicle emits 451 grams CO₂ per mile. The best rates 0 grams per mile (all-zero only). Producing and distributing fuel also creates emissions; learn more at fuelconomy.gov

Calculate personalized estimates and compare vehicles.

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash	Driver Passenger	★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
Side Crash	Front seat Rear seat	★★★★★
Based on the risk of injury in a side impact.		
Rollover		★★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4275

44 YEARS FORD F-SERIES

The FordPass Connect™ modern is active and sending vehicle data (e.g., diagnostics) to Ford. See in-vehicle settings for connectivity options.

FordPass Connect™ service and FordPass™ App required for remote access features (see App Terms for more information). Connected service and related feature functionality is subject to connectivity, 4G LTE network availability, loading technology / cellular networks may affect functionality and availability, or continued provision of carrier services, prohibiting from being functioning. Always use data rates may apply. See your local Ford website for your privacy policy.

WARRANTY: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

Service
Parts
New Vehicles
Used Vehicles



2-9-2022

Lower Platte South NRD
Lincoln NE
Attn: Bryce Jensen

The following is a quote for a
2022 F-150 4X4 SuperCrew XLT 302A Pkg.
Vin ending in NKD09378. This vehicle
is subject to prior sale.

MSRP	\$8435
Sale Price	\$6435
Government Price Concession	-9611 ends 3-31-22
Bid Price	\$52,824
Less 2014 Tahoe Vin# ER192305	-12,000
Trade Difference	\$40824

Thank you,
Cory Janssen

1602 Silver St., Ashland, NE 68003
Phone: (402) 944-3367 Fax: (402) 944-3637

www.lsford.com



VEHICLE DESCRIPTION
F-150 NK D09378

2022 F-150 4X4 SUPERCREW
 142 WHEELBASE
 3.5L V6 ECOBOOST
 ELEC TEN-SPD AUTO W/TOW PA

EXTERIOR: RAPID RED MET TINTED CC
 INTERIOR: DARK SLATE CLOTH SECONLEAS

- STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**
- EXTERIOR**
 - DAYTIME RUNNING LAMPS
 - EASY FUELD CAPLESS FILLER
 - FOG LAMPS
 - FULLY BOXED STEEL FRAME
 - HEADLAMPS - AUTO HIGH BEAM
 - HEADLAMPS - AUTOLAMP (GMOPF)
 - MANUAL FOLD POWER MIRRORS
 - PICKUP BOX TIE DOWN HOOKS
 - POWER TAILGATE LOCK
 - REAR PRIVACY GLASS
 - TRAILER SWAY CONTROL
 - INTERIOR**
 - TOUCH UP/DOWN DR/PASS WIN
 - 60/40 FOLD-UP REAR BENCH SEAT
 - DOOR LOCKS - POWER
 - DUAL VENDOR VANITY MIRRORS
 - ILLUMINATED ENTRY
 - MESSAGE CTR OUTSIDE TEMP.
 - COMPASS, TRIP COMPUTER
 - POWERPOINTS - 12V
 - TILT/TELESCOPE STR COLUMN
 - FUNCTIONAL**
 - AUTO HOLD
 - BLIS W/CRUISE-TRAFFIC ALERT
 - DYNAMIC HITCH ASSIST
 - ELECT 434 SW/TON-FLY
 - FORDPASS CONNECT™ 4G
 - HOTSPOT TELEMATICS MODEM
 - QAS-CHARGED SHOCKS
 - LANE-KEEPING SYSTEM
 - POST-COLLISION BRAKING
 - PRE-COLLISION ASSIST WAIVER
 - REVERSE BRAKE ASSIST
 - REVERSE SENSING AND REAR VIEW CAMERA
 - SELECTSHIFT®
 - SAFETY/SECURITY**
 - ADVANCETRAC™ WITH RSC®
 - AIRBAGS - FRONT SEAT
 - MOUNTED SIDE IMPACT
 - AIRBAGS - SAFETY CANOPY®
 - CTR HIGH MOUNT STOP LAMP
 - PERIMETER ALARM
 - SOS POST-CRASH ALERT BYST™
 - TIRE PRESSURE MONIT SYS
 - WARRANTY**
 - 5YR/60,000 BUMPER / BUMPER
 - 5YR/60,000 POWERTRAIN
 - 5YR/100,000 POWERTRAIN
 - 5YR/100,000 HYBRID BATTERY

INCLUDED ON THIS VEHICLE	(MSRP)	(MSRP)	(MSRP)
EQUIPMENT GROUP 302A	5,675.00	FX4 OFF-ROAD PACKAGE	1,005.00
-XLT DEPEND		-BED PLATES	445.00
-ELECTRONIC AUTO TEMP CONTROL		-EXTENDED RANGE 36GAL FUEL TANK	685.00
-SERVIS 3M W/360		-BED UTILITY PACKAGE	885.00
-SYNC 4 W/ENHANCED VOICE RECOG		-BOXLINK™	
-LED SIDE-MIRROR SPOTLIGHTS		-TAILGATE STEP	
-REMOTE START SYSTEM		-LED BOX LIGHTING	
		-CLOTH 40/CONSOLE/40	
OPTIONAL EQUIPMENT/OTHER			
2022 MODEL YEAR			
RAPID RED MET TINTED CC	495.00		
XLT CHROME APPEARANCE PACKAGE			
14" CHROME-LIKE PVD WHEELS			
3.6L V6 ECOBOOST	2,595.00		
27G/30R18 BSW ALL-TERRAIN TIRE			
3.56 ELECTRONIC LOCK R/R AXLE	470.00		
70508 0VWR PACKAGE			
FRONT LICENSE PLATE BRACKET	NO CHARGE		
TOW TIE-HOLDY PACKAGE	680.00		
INTEGRATED TRAILER BRAKE CONT			
360-DEGREE CAMERA PACKAGE			
BRIGHT POLISHED STEP BARS			
50 STATE EMISSIONS			
FORD CO-PILOT 360 ASSIST 2.0	760.00		
-CHCTD BLT-IN NAV (3-YR INC)			
POWER-SLIDING REAR WINDOW	350.00		
LINER-TRAY STYL/EAR CARPET MAT	NO CHARGE		
ONBOARD 400W OUTLET			
AUTO START-STOP REMOVAL	50.00		
CLASS IV TRAILER HITCH			
MIRROR HAN FOLD W/POWER GLASS			

TOTAL MSRP \$58,435.00

Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your dealer for details or visit www.ford.com/finance.

2943 D 6S X 225 000681 01 06 22

Fuel Economy and Environment Gasoline Vehicle

Fuel Economy

19 MPG combined city/hwy
17 MPG city
23 MPG highway

Standard Pickup Trucks range from 12 to 27 MPG. The best vehicle rates 142 MPG.

You spend \$2,750 more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$1,850

Fuel Economy & Greenhouse Gas Rating (Best to Worst) 1 to 10 (Best)

This vehicle emits 497 grams CO₂ per mile. The best emits 8 grams and the worst emits 869 grams per mile. Producing and distributing fuel also create emissions. Learn more at fuelconomy.gov

fuelconomy.gov

Calculate personalized estimates and compare vehicles.

Smartphone QR Code

GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash Driver Passenger ★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash Front seat Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★) with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). www.safercar.gov or 1-888-327-4236

44 YEARS FORD F-SERIES

The FordPass Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Ford. See in-vehicle Settings for connectivity options.

FordPass Connect™ service and FordPass™ App required for certain remote features (See App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T networks availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Always use and do a reset may apply. See your local Ford website for our privacy policy.

1FTFW1E82NKD09378

WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

Scan QR Code to learn more